

Second Quarter 2012

In the Second Quarter of 2012, the N.C. Foreclosure Prevention Fund™ (NCFPF) approved 1,557 homeowners for assistance, bringing the cumulative total of families receiving assistance to 6,815. Underwriting staff continued to average 500 loan approvals a month, meeting the monthly production goal that we had set for the duration of the program. Assistance payments this quarter totaled \$20.7 million, bringing the cumulative total of mortgage payments made to \$69.6 million. As of June 30, we had committed \$120.7 million to help homeowners make their mortgage payments while they are looking for a job or retraining.

The Agency:

- Continued to partner with the State's Division of Employment Security (DES) to market the program. The DES mailed NCFPF information to 35,675 individuals who filed for unemployment benefits or had benefits ending during the quarter.
- Mailed 80,493 fliers to homeowners whose servicers requested certification to begin foreclosure in 45 days.
- Met with NC Community College System officials, who agreed to initiate contacts for us to make program information available through student services and financial assistance personnel of community college campuses statewide.
- Initiated discussions with MDC, which operates The Benefit Bank in North Carolina, to make information about the N.C. Foreclosure Prevention Fund available through their call centers and website.
- Visited 65 offices of community banks and credit unions across the state to discuss the program. Most banks have agreed to provide program information to their customers.
- Planned a pilot radio advertising campaign for the Triad, to run late July through August. We participated in interviews on YPAQ-AM in Mount Airy and WYNC-AM in Yanceyville. WIZS-AM in Henderson agreed to run a PSA and WTSB-AM in Four Oaks agreed to air a spot and host a live interview about the program.
- Set up a pilot Twitter account, [PreventForeclosureNC@NCFPF](#). We continue to post foreclosure prevention news on the Agency's Face Book page.
- Met with Training Officer at Division of Veterans Affairs in Raleigh. The division has 14 regional offices and a presence in 96 counties. The Agency will send information to these offices and will participate in the Division's October conference.
- Strengthened our partnership with the Electric Membership Cooperatives (EMC). Haywood EMC agreed to enclose our program information card with the bills of customers who have past due accounts (approximately 3,500 per month.)
- Presented the program to laid-off NC State Government employees at NC Central University and participated in the Resource Fair at NCO in Greensboro, which is eliminating 685 jobs.



This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 15th of the month following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: April 2012

| North Carolina | | | |
|---|--|------------|-------------------|
| HFA Performance Data Reporting- Borrower Characteristics | | | |
| | | QTD | Cumulative |
| Unique Borrower Count | | | |
| | Number of Unique Borrowers Receiving Assistance | 1,557 | 6,815 |
| | Number of Unique Borrowers Denied Assistance ² | 385 | 3,013 |
| | Number of Unique Borrowers Withdrawn from Program ² | 498 | 2,402 |
| | Number of Unique Borrowers in Process | 1,361 | N/A |
| | Total Number of Unique Borrower Applicants | 3,801 | 13,591 |
| Borrower Income (\$) | | | |
| | Above \$90,000 | 1% | 1% |
| | \$70,000- \$89,000 | 3% | 2% |
| | \$50,000- \$69,000 | 9% | 8% |
| | Below \$50,000 | 87% | 89% |
| Borrower Income as Percent of Area Median Income (AMI) | | | |
| | Above 120% | 3% | 2% |
| | 110%- 119% | 2% | 1% |
| | 100%- 109% | 2% | 2% |
| | 90%- 99% | 4% | 3% |
| | 80%- 89% | 4% | 4% |
| | Below 80% | 85% | 88% |
| Geographic Breakdown (by county) | | | |
| | Alamance | 15 | 96 |
| | Alexander | 5 | 37 |
| | Alleghany | 7 | 17 |
| | Anson | 2 | 11 |
| | Ashe | 6 | 37 |
| | Avery | 4 | 25 |
| | Beaufort | 12 | 24 |
| | Bertie | 4 | 14 |
| | Bladen | 6 | 16 |
| | Brunswick | 21 | 47 |
| | Buncombe | 22 | 122 |
| | Burke | 14 | 69 |
| | Cabarrus | 53 | 213 |
| | Caldwell | 17 | 102 |
| | Camden | 2 | 11 |
| | Carteret | 3 | 15 |
| | Caswell | 4 | 11 |
| | Catawba | 41 | 210 |
| | Chatham | 9 | 27 |
| | Cherokee | 2 | 18 |
| | Chowan | 1 | 7 |
| | Clay | 1 | 9 |
| | Cleveland | 21 | 82 |
| | Columbus | 5 | 14 |
| | Craven | 6 | 24 |
| | Cumberland | 28 | 91 |
| | Currituck | 2 | 15 |
| | Dare | 9 | 32 |
| | Davidson | 22 | 128 |
| | Davie | 4 | 38 |
| | Duplin | 5 | 9 |
| | Durham | 61 | 251 |
| | Edgecombe | 9 | 29 |
| | Forsyth | 70 | 323 |
| | Franklin | 6 | 44 |
| | Gaston | 32 | 191 |
| | Gates | 0 | 4 |
| | Graham | 1 | 3 |
| | Granville | 8 | 34 |
| | Greene | 1 | 5 |
| | Guilford | 94 | 400 |
| | Halifax | 7 | 23 |

| North Carolina | | |
|--|-----|------------|
| HFA Performance Data Reporting- Borrower Characteristics | | |
| | QTD | Cumulative |
| Harnett | 13 | 64 |
| Haywood | 9 | 34 |
| Henderson | 7 | 41 |
| Hertford | 3 | 9 |
| Hoke | 6 | 13 |
| Hyde | 0 | 0 |
| Iredell | 29 | 126 |
| Jackson | 2 | 7 |
| Johnston | 49 | 149 |
| Jones | 2 | 3 |
| Lee | 6 | 33 |
| Lenoir | 4 | 19 |
| Lincoln | 22 | 92 |
| Macon | 2 | 25 |
| Madison | 2 | 4 |
| Martin | 2 | 9 |
| McDowell | 2 | 20 |
| Mecklenburg | 233 | 1,096 |
| Mitchell | 3 | 17 |
| Montgomery | 1 | 6 |
| Moore | 7 | 29 |
| Nash | 14 | 68 |
| New Hanover | 28 | 83 |
| Northampton | 2 | 14 |
| Onslow | 7 | 18 |
| Orange | 6 | 40 |
| Pamlico | 1 | 1 |
| Pasquotank | 4 | 19 |
| Pender | 8 | 26 |
| Perquimans | 1 | 14 |
| Person | 5 | 21 |
| Pitt | 16 | 69 |
| Polk | 5 | 13 |
| Randolph | 25 | 109 |
| Richmond | 4 | 11 |
| Robeson | 11 | 41 |
| Rockingham | 12 | 53 |
| Rowan | 30 | 110 |
| Rutherford | 10 | 63 |
| Sampson | 6 | 17 |
| Scotland | 9 | 19 |
| Stanly | 15 | 39 |
| Stokes | 7 | 46 |
| Surry | 10 | 50 |
| Swain | 5 | 10 |
| Transylvania | 3 | 9 |
| Tyrrell | 0 | 0 |
| Union | 46 | 217 |
| Vance | 2 | 11 |
| Wake | 167 | 722 |
| Warren | 3 | 7 |
| Washington | 3 | 8 |
| Watauga | 11 | 48 |
| Wayne | 8 | 27 |
| Wilkes | 11 | 66 |
| Wilson | 12 | 40 |
| Yadkin | 2 | 22 |
| Yancey | 2 | 10 |

| North Carolina | | | |
|---|--|------------|-------------------|
| HFA Performance Data Reporting- Borrower Characteristics | | | |
| | | QTD | Cumulative |
| Home Mortgage Disclosure Act (HMDA) | | | |
| Borrower | | | |
| Race¹ | | | |
| American Indian or Alaskan Native | | 15 | 71 |
| Asian | | 26 | 106 |
| Black or African American | | 533 | 2,272 |
| Native Hawaiian or other Pacific Islander | | 2 | 17 |
| White | | 865 | 3,806 |
| Information Not Provided by Borrower | | 122 | 590 |
| Ethnicity | | | |
| Hispanic or Latino | | 63 | 238 |
| Not Hispanic or Latino | | 1,372 | 5,987 |
| Information Not Provided by Borrower | | 122 | 590 |
| Sex | | | |
| Male | | 700 | 2,942 |
| Female | | 735 | 3,284 |
| Information Not Provided by Borrower | | 122 | 589 |
| Co-Borrower | | | |
| Race | | | |
| American Indian or Alaskan Native | | 5 | 36 |
| Asian | | 14 | 66 |
| Black or African American | | 194 | 789 |
| Native Hawaiian or other Pacific Islander | | 2 | 12 |
| White | | 517 | 2,044 |
| Information Not Provided by Borrower | | 100 | 386 |
| Ethnicity | | | |
| Hispanic or Latino | | 42 | 155 |
| Not Hispanic or Latino | | 685 | 2,772 |
| Information Not Provided by Borrower | | 100 | 389 |
| Sex | | | |
| Male | | 243 | 942 |
| Female | | 484 | 1,988 |
| Information Not Provided by Borrower | | 100 | 386 |
| Hardship | | | |
| Unemployment | | 1,318 | 5,801 |
| Underemployment | | 168 | 757 |
| Divorce | | 19 | 64 |
| Medical Condition | | 42 | 157 |
| Death | | 10 | 36 |
| Other | | 0 | 0 |
| Current Loan to Value Ratio (LTV) | | | |
| <100% | | 76% | 77% |
| 100%-109% | | 11% | 13% |
| 110%-120% | | 6% | 7% |
| >120% | | 7% | 3% |
| Current Combined Loan to Value Ratio (CLTV) | | | |
| <100% | | 71% | 71% |
| 100%-119% | | 20% | 25% |
| 120%-139% | | 6% | 4% |
| 140%-159% | | 2% | 0% |
| >=160% | | 1% | 0% |
| Delinquency Status (%) | | | |
| Current | | 44% | 41% |
| 30+ | | 9% | 9% |
| 60+ | | 7% | 7% |
| 90+ | | 40% | 43% |
| Household Size | | | |
| 1 | | 394 | 1,807 |
| 2 | | 455 | 1,975 |
| 3 | | 306 | 1,295 |
| 4 | | 243 | 1,049 |
| 5+ | | 159 | 689 |

1. For Race, borrower may select more than one designation

2. Cumulative totals for Number of Unique Borrowers Denied Assistance and Withdrawn from Program varies from last quarter cumulative plus this quarter activity due to the status of denied or withdrawn cases changing.

| North Carolina | | | |
|---|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | | |
| Mortgage Payment Program -MPP1 | | | |
| | | QTD | Cumulative |
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 73 | 3,677 |
| % of Total Number of Applications | | 28% | 50% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 40 | 2,153 |
| % of Total Number of Applications | | 16% | 29% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 52 | 1,468 |
| % of Total Number of Applications | | 20% | 20% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 91 | N/A |
| % of Total Number of Applications | | 36% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 256 | 7,389 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 1 | 9 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 900 | 876 |
| Median 1st Lien Housing Payment After Assistance | | 0 | 0 |
| Median 2nd Lien Housing Payment Before Assistance | | 105 | 187 |
| Median 2nd Lien Housing Payment After Assistance | | 0 | 0 |
| Median 1st Lien UPB Before Program Entry | | 116755 | 111616 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 22400 | 23947 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | N/A | N/A |
| Median Length of Time Borrower Receives Assistance | | N/A | 10 |
| Median Assistance Amount | | 18076 | 14264 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 6648568 | 45809097 |
| Total Lender/Service Assistance Amount | | 0 | 0 |
| Borrowers Receiving Lender/Service Match (%) | | N/A | N/A |
| Median Lender/Service Assistance per Borrower | | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 90 | 107 |
| <i>Current</i> | | | |
| Number | | 14 | 1391 |
| % | | 19% | 38% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 2 | 297 |
| % | | 3% | 8% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 3 | 187 |
| % | | 4% | 5% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 54 | 1802 |
| % | | 74% | 49% |

| North Carolina | | | |
|--|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | | |
| Mortgage Payment Program -MPP1 | | | |
| | | QTD | Cumulative |
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 823 | 1,637 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 2 | 2 |
| | % | 0.24% | 0.12% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Short Sale</i> | | |
| | Number | 1 | 4 |
| | % | 0.12% | 0.25% |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | 0 | 1 |
| | % | 0.00% | 0.06% |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | 32 | 217 |
| | % | 3.88% | 13.27% |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | 40 | 375 |
| | % | 4.87% | 22.90% |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | 748 | 1,038 |
| | % | 91% | 63.40% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 3,455 |
| | Six Months % | N/A | 100% |
| | Twelve Months Number | N/A | 925 |
| | Twelve Months % | N/A | 100% |
| | Twenty-four Months Number | N/A | 0 |
| | Twenty-four Months % | N/A | 0% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0% |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

| North Carolina | | | |
|---|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | | |
| Mortgage Payment Program - MPP2 | | | |
| | | QTD | Cumulative |
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 1,481 | 3,132 |
| % of Total Number of Applications | | 42% | 51% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 343 | 847 |
| % of Total Number of Applications | | 10% | 14% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 443 | 921 |
| % of Total Number of Applications | | 12% | 15% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 1,262 | N/A |
| % of Total Number of Applications | | 36% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 3,529 | 6,162 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 6 | 10 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 884 | 873 |
| Median 1st Lien Housing Payment After Assistance | | 0 | 0 |
| Median 2nd Lien Housing Payment Before Assistance | | 192 | 199 |
| Median 2nd Lien Housing Payment After Assistance | | 0 | 0 |
| Median 1st Lien UPB Before Program Entry | | 110496 | 109758 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 25000 | 24537 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | N/A | N/A |
| Median Length of Time Borrower Receives Assistance | | N/A | 5 |
| Median Assistance Amount | | 19516 | 17979 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 13795976 | 23303965 |
| Total Lender/Service Assistance Amount | | 0 | 0 |
| Borrowers Receiving Lender/Service Match (%) | | N/A | N/A |
| Median Lender/Service Assistance per Borrower | | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 80 | 73 |
| <i>Current</i> | | | |
| Number | | 677 | 1414 |
| % | | 46% | 45% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 142 | 328 |
| % | | 9% | 11% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 104 | 248 |
| % | | 7% | 8% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 558 | 1142 |
| % | | 38% | 36% |

| North Carolina | | | |
|--|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | | |
| Mortgage Payment Program - MPP2 | | | |
| | | QTD | Cumulative |
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 181 | 239 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | 8 | 10 |
| | % | 4% | 4% |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | 128 | 183 |
| | % | 71% | 77% |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | 45 | 46 |
| | % | 25% | 19% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 222 |
| | Six Months % | N/A | 100% |
| | Twelve Months Number | N/A | 0 |
| | Twelve Months % | N/A | 0% |
| | Twenty-four Months Number | N/A | 0 |
| | Twenty-four Months % | N/A | 0% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0% |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

| North Carolina | | |
|---|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | |
| Second Mortgage Refinance Program | | |
| | QTD | Cumulative |
| Program Intake/Evaluation | | |
| <i>Approved</i> | | |
| Number of Borrowers Receiving Assistance | 10 | 25 |
| % of Total Number of Applications | 43% | 42% |
| <i>Denied</i> | | |
| Number of Borrowers Denied | 2 | 13 |
| % of Total Number of Applications | 9% | 22% |
| <i>Withdrawn</i> | | |
| Number of Borrowers Withdrawn | 3 | 13 |
| % of Total Number of Applications | 13% | 22% |
| <i>In Process</i> | | |
| Number of Borrowers In Process | 8 | N/A |
| % of Total Number of Applications | 35% | N/A |
| <i>Total</i> | | |
| Total Number of Borrowers Applied | 23 | 59 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | 7 | 19 |
| Program Characteristics | | |
| General Characteristics | | |
| Median 1st Lien Housing Payment Before Assistance | 906 | 897 |
| Median 1st Lien Housing Payment After Assistance | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | 226 | 251 |
| Median 2nd Lien Housing Payment After Assistance | 0 | 0 |
| Median 1st Lien UPB Before Program Entry | 97989 | 99075 |
| Median 1st Lien UPB After Program Entry | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | 23211 | 21185 |
| Median 2nd Lien UPB After Program Entry | 0 | 0 |
| Median Principal Forgiveness ¹ | 0 | 23875 |
| Median Length of Time Borrower Receives Assistance | N/A | N/A |
| Median Assistance Amount | 23287 | 21019 |
| Assistance Characteristics | | |
| Assistance Provided to Date | 212092 | 465625 |
| Total Lender/Servicer Assistance Amount | 0 | 47750 |
| Borrowers Receiving Lender/Servicer Match (%) | 0% | 8% |
| Median Lender/Servicer Assistance per Borrower | 0 | 23875 |
| Other Characteristics | | |
| Median Length of Time from Initial Request to Assistance Granted | 111 | 131 |
| <i>Current</i> | | |
| Number | 2 | 5 |
| % | 20% | 20% |
| <i>Delinquent (30+)</i> | | |
| Number | 0 | 1 |
| % | 0% | 4% |
| <i>Delinquent (60+)</i> | | |
| Number | 1 | 1 |
| % | 10% | 4% |
| <i>Delinquent (90+)</i> | | |
| Number | 7 | 18 |
| % | 70% | 72% |

| North Carolina | | | |
|--|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | | |
| Second Mortgage Refinance Program | | | |
| | | QTD | Cumulative |
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 11 | 18 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | 11 | 18 |
| | % | 100% | 100% |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 8 |
| | Six Months % | N/A | 100% |
| | Twelve Months Number | N/A | 0 |
| | Twelve Months % | N/A | 0% |
| | Twenty-four Months Number | N/A | 0 |
| | Twenty-four Months % | N/A | 0% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0% |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

| North Carolina | | |
|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance Permanent Loan Modification Program | | |
| | QTD | Cumulative |
| Program Intake/Evaluation | | |
| <i>Approved</i> | | |
| Number of Borrowers Receiving Assistance | 0 | 0 |
| % of Total Number of Applications | 0% | 0% |
| <i>Denied</i> | | |
| Number of Borrowers Denied | 0 | 0 |
| % of Total Number of Applications | 0% | 0% |
| <i>Withdrawn</i> | | |
| Number of Borrowers Withdrawn | 0 | 0 |
| % of Total Number of Applications | 0% | 0% |
| <i>In Process</i> | | |
| Number of Borrowers In Process | 0 | N/A |
| % of Total Number of Applications | 0% | N/A |
| <i>Total</i> | | |
| Total Number of Borrowers Applied | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | 0 | 0 |
| Program Characteristics | | |
| General Characteristics | | |
| Median 1st Lien Housing Payment Before Assistance | 0 | 0 |
| Median 1st Lien Housing Payment After Assistance | 0 | 0 |
| Median 2nd Lien Housing Payment Before Assistance | 0 | 0 |
| Median 2nd Lien Housing Payment After Assistance | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | 0 | 0 |
| Median 1st Lien UPB After Program Entry | 0 | 0 |
| Median 2nd Lien UPB Before Program Entry | 0 | 0 |
| Median 2nd Lien UPB After Program Entry | N/A | N/A |
| Median Principal Forgiveness ¹ | N/A | N/A |
| Median Length of Time Borrower Receives Assistance | N/A | N/A |
| Median Assistance Amount | 0 | 0 |
| Assistance Characteristics | | |
| Assistance Provided to Date | 0 | 0 |
| Total Lender/Servicer Assistance Amount | 0 | 0 |
| Lender/Servicer Match (%) | 0% | 0% |
| Median Lender/Servicer Assistance per Borrower | 0 | 0 |
| Other Characteristics | | |
| Median Length of Time from Initial Request to Assistance Granted | 0 | 0 |
| <i>Current</i> | | |
| Number | 0 | 0 |
| % | 0% | 0% |
| <i>Delinquent (30+)</i> | | |
| Number | 0 | 0 |
| % | 0% | 0% |
| <i>Delinquent (60+)</i> | | |
| Number | 0 | 0 |
| % | 0% | 0% |
| <i>Delinquent (90+)</i> | | |
| Number | 0 | 0 |
| % | 0% | 0% |

| North Carolina | | | | |
|--|--|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | | | |
| Permanent Loan Modification Program | | | | |
| | | | QTD | Cumulative |
| Program Outcomes | | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | | 0 | 0 |
| Alternative Outcomes | | | | |
| | <i>Foreclosure Sale</i> | | | |
| | Number | | 0 | 0 |
| | % | | 0% | 0% |
| | <i>Cancelled</i> | | | |
| | Number | | 0 | 0 |
| | % | | 0% | 0% |
| | <i>Deed in Lieu</i> | | | |
| | Number | | 0 | 0 |
| | % | | 0% | 0% |
| | <i>Short Sale</i> | | | |
| | Number | | 0 | 0 |
| | % | | 0% | 0% |
| Program Completion/ Transition | | | | |
| | <i>Loan Modification Program</i> | | | |
| | Number | | 0 | 0 |
| | % | | 0% | 0% |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| | Number | | 0 | 0 |
| | % | | 0% | 0% |
| | <i>Reinstatement/Current/Payoff</i> | | | |
| | Number | | 0 | 0 |
| | % | | 0% | 0% |
| | <i>Short Sale</i> | | | |
| | Number | | N/A | N/A |
| | % | | N/A | N/A |
| | <i>Deed in Lieu</i> | | | |
| | Number | | N/A | N/A |
| | % | | N/A | N/A |
| | <i>Other - Borrower Still Owns Home</i> | | | |
| | Number | | 0 | 0 |
| | % | | 0% | 0% |
| Homeownership Retention² | | | | |
| | Six Months Number | | N/A | 0 |
| | Six Months % | | N/A | 0% |
| | Twelve Months Number | | N/A | 0 |
| | Twelve Months % | | N/A | 0% |
| | Twenty-four Months Number | | N/A | 0 |
| | Twenty-four Months % | | N/A | 0% |
| | Unreachable Number | | N/A | 0 |
| | Unreachable % | | N/A | 0% |
| 1. Includes second mortgage settlement | | | | |
| 2. Borrower still owns home | | | | |

Data Dictionary

HFA Performance Data Reporting- Borrower Characteristics

The Following Data Points Are To Be Reported In Aggregate For All Programs:

Unique Borrower Count

| | | |
|--|---|---|
| | | Total number of unique borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number. |
| | Number of Unique Borrowers Receiving Assistance | |
| | Number of Unique Borrowers Denied Assistance | Total number of unique borrowers not receiving assistance under any of the programs and not withdrawn |
| | Number of Unique Borrowers Withdrawn from Program | Total number of unique borrowers who do not receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the HFA |
| | Number of Unique Borrowers in Process | Total number of unique borrowers who have not been decided for any program and are pending review. This should be reported in the QTD column only. |
| | Total Number of Unique Applicants | Total number of unique borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers). |

Borrower Income

| | | |
|--|----------------|---|
| | All Categories | At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand. |
|--|----------------|---|

Borrower Income as Percent of Area Median Income (AMI)

| | | |
|--|----------------|--|
| | All Categories | At the time of assistance, borrower's annual income as a percentage of area median income. |
|--|----------------|--|

Geographic Breakdown (by County)

| | | |
|--|----------------|---|
| | All Categories | Number of aggregate borrowers assisted in each county listed. |
|--|----------------|---|

Home Mortgage Disclosure Act (HMDA)

| | | |
|--|------------------|--|
| | | Borrower |
| | Race | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Ethnicity | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | | Co-Borrower |
| | Race | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Ethnicity | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |

Hardship

| | | |
|--|----------------|--|
| | All Categories | All totals for the aggregate number of borrowers assisted. |
|--|----------------|--|

Current Loan to Value Ratio (LTV)

| | | |
|--|----------------|---|
| | All Categories | Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided by the most current valuation at the time of assistance. |
|--|----------------|---|

Current Combined Loan to Value Ratio (CLTV)

| | | |
|--|----------------|---|
| | All Categories | Market combined loan to value ratio calculated using the unpaid principal balance for all first and junior liens at the time of assistance divided by the most current valuation at the time of assistance. |
|--|----------------|---|

Delinquency Status (%)

| | | |
|--|----------------|---|
| | All Categories | Delinquency status at the time of assistance. |
|--|----------------|---|

Household Size

| | | |
|--|----------------|---|
| | All Categories | Household size at the time of assistance. |
|--|----------------|---|

HFA Performance Data Reporting- Program Performance

The Following Data Points Are To Be Reported In Aggregate For All Programs

Program Intake/Evaluation

| | | |
|--|---|--|
| | | <i>Approved</i> |
| | Number of Borrowers Receiving Assistance | The total number of applications approved for assistance for the specific program |
| | % of Total Number of Applications | Total number of applications approved for assistance for the specific program divided by the total number of applications received for the specific program. |
| | | <i>Denied</i> |
| | Number of Borrowers Denied | The total number of applications denied for assistance for the specific program. A borrower that has provided the necessary information for consideration for program assistance, but is not approved for this assistance. |
| | % of Total Number of Applications | Total number of applications denied for assistance for the specific program divided by the total number of applications received for the specific program. |
| | | <i>Withdrawn</i> |
| | Number of Borrowers Withdrawn | The total number of applications withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. |
| | % of Total Number of Applications | Total number of applications for assistance withdrawn for the specific program divided by the total number of applications received for the specific program. |
| | | <i>In Process</i> |
| | Number of Borrowers In Process | The total number of applications for the specific program that have not been decided and are pending review. This should be reported in the QTD column only. |
| | % of Total Number of Applications | Total number of applications for the specific program that have not been decided and are pending review divided by the total number of applications received for the specific program. |
| | | <i>Total</i> |
| | Total Number of Borrowers Applied | Total number of applications received for the specific program (approved, denied, withdrawn and QTD in process). |
| | Number of Borrowers Participating in Other HFA HHF Programs or Program Components | Number of households participating in other HFA sponsored HHF programs or other HHF program components. |

| Program Characteristics | | |
|---|--|--|
| General Characteristics | | |
| Median 1st Lien Housing Payment Before Assistance | | Median first lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their first lien before receiving assistance. |
| Median 1st Lien Housing Payment After Assistance | | Median first lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual first lien payment less HFA contribution. |
| Median 2nd Lien Housing Payment Before Assistance | | Median second lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their second lien before receiving assistance. |
| Median 2nd Lien Housing Payment After Assistance | | Median second lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual second lien payment less HFA contribution. |
| Median 1st Lien UPB Before Program Entry | | Median principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 1st Lien UPB After Program Entry | | Median principal balance of all applicants approved for assistance after receiving assistance. |
| Median 2nd Lien UPB Before Program Entry | | Median second lien principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 2nd Lien UPB After Program Entry | | Median second lien principal balance of all applicants approved for assistance after receiving assistance. |
| Median Principal Forgiveness | | Median amount of principal forgiveness granted (\$). This should only include extinguished fees in the event that those fees have been capitalized. *Includes second lien extinguishment |
| Median Length of Time Borrower Receives Assistance | | Median length of time a borrower receives on-going assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column. |
| Median Assistance Amount | | Median amount of assistance (\$). |
| Assistance Characteristics | | |
| Assistance Provided | | assistance). |
| Total Lender/Servicer Assistance Amount | | Total amount of aggregate assistance provided by the lenders / servicers (does not include HFA assistance). Lender waiving fees and / or forbearance does not count towards lender / servicer assistance. |
| Borrowers Receiving Lender/Servicer Match (%) | | Percent of borrowers receiving lender/servicer match out of the total number of assisted applicants. |
| Median Lender/Servicer Assistance per Borrower | | Median lender/servicer matching amount (for borrowers receiving matching) |
| Other Characteristics | | |
| Median Length of Time from Initial Request to Assistance Granted | | Median length of time from initial contact with borrower (general eligibility determination) to granted assistance. Please report in days (round up to closest integer). |
| <i>Current</i> | | |
| Number | | Number of households current at the time assistance is received. |
| % | | Percent of current households divided by the total number of approved applicants. |
| <i>Delinquent (30+)</i> | | |
| Number | | Number of households 30+ days delinquent but less than 60 days delinquent at the time assistance is received. |
| % | | Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. |
| <i>Delinquent (60+)</i> | | |
| Number | | Number of households 60+ days delinquent but less than 90 days delinquent at the time assistance is received. |
| % | | number of approved applicants. |
| <i>Delinquent (90+)</i> | | |
| Number | | Number of households 90+ Days delinquent at the time assistance is received. |
| % | | Percent of 90+ days delinquent households divided by the total number of approved applicants. |
| Program Outcomes | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) | | Number of households who are not longer in the HFA program and reach an alternative outcome or program completion/transition. |
| Alternative Outcomes | | |
| <i>Foreclosure Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in foreclosure. |
| <i>Cancelled</i> | | |
| Number | | Number of borrowers who were approved and funded , then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. |
| % | | Percent of transitioned households that were cancelled from the program. |
| <i>Deed in Lieu</i> | | |
| Number | | Number of households transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in deed in lieu. |
| <i>Short Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a short sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in short sale. |

| Program Completion/ Transition | |
|--|---|
| <i>Loan Modification Program</i> | |
| Number | Number of households that transitioned into a loan modification program (such as the Making Home Affordable Program) |
| % | Percent of transitioned households entering a loan modification program. |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | |
| Number | Number of households transitioned out of the program due to regaining employment and/or appropriate levels of employment. |
| % | Percent of transitioned households that resulted in re-employment or regained employment levels. |
| <i>Reinstatement/Current/Payoff</i> | |
| Number | Number of households transitioned out of the program due to reinstating/bringing loan current or paying off their mortgage loan. |
| % | Percent of transitioned households that resulted in reinstatement/current or payoff. |
| <i>Short Sale</i> | |
| Number | Number of households transitioned out of the HHF program into a short sale as the desired outcome of the program. |
| % | Percent of transitioned households that resulted in short sale. |
| <i>Deed in Lieu</i> | |
| Number | Number of households transitioned out of the HHF program into a deed in lieu as the desired outcome of the program. |
| % | Percent of transitioned households that resulted in a deed in lieu |
| <i>Other - Borrower Still Owns Home</i> | |
| Number | Number of households transitioned out of the HHF program not falling into one of the transition categories above, but still maintaining ownership of the home. |
| % | Percent of transitioned households in this category |
| Homeownership Retention ¹ | |
| Six Months | Number of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance. |
| % | Percent of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance divided by the total number of households assisted by the program 6 months prior to reporting period. |
| Twelve Months | Number of households assisted by the program in which borrower retains ownership 12 months post receipt of initial assistance. |
| % | Percent of households assisted by the program in which the borrower retains ownership 12 months post receipt of initial assistance divided by the total number of households assisted by the program 12 months prior to reporting period. |
| Twenty-four Months | Number of households assisted by the program in which borrower retains ownership 24 months post receipt of initial assistance. |
| % | Percent of households assisted by the program in which the borrower retains ownership 24 months post receipt of initial assistance divided by the total number of households assisted by the program 24 months prior to reporting period. |
| Unreachable | Number of homes assisted by the program that are unable to be verified by any means. |
| % | Percent of homes assisted by the Program that are unable to be verified by any means. |
| ¹ Borrower still owns home * Information should reflect quarterly activity (e.g., borrowers assisted during the reporting quarter) | |